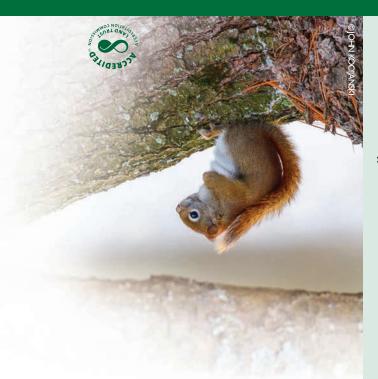
Our educational eagle programming reached thousands of people in 2016, thanks to generous support from our partners, grant funders, and of course, you—our members and friends.

Thank you for stopping by our Upper Delaware Visitor Center in Lackawaxen, joining us for an Eagle Watch bus tour, or taking action to protect land and water for people and for eagles.



Because of you, we're able to protect clean waters, working farms and forests, and wildlife habitat. Visit DelawareHighlands.org to see even more details on how your support has made a difference.



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DELAWARE HIGHLANDS CONSERVANCY

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Land Protection

Diane Rosencrance **Executive Director**

Barbara Yeaman Jettrey Moore Douglas Hayes Katherine Hayes Grant Genzlinger Keith Fitzpatrick Michael Cann Greg Belcamino

BOARD MEMBERS

Scott VanGorder, Secretary John Ross, Treasurer Mary Sue Price, Vice President Karen Lutz, President **OFFICERS**



2016 Annual Report

Shared Success IN THE UPPER DELAWARE RIVER REGION

2016 was an exciting year for the Upper Delaware River region and for our Conservancy community. With your support, we took important steps toward our shared goals of protecting our working farms and forests, clean waters, and wildlife habitat—ensuring that our region is a great place to live, work, and play.

The Conservancy's first Executive Director, Sue Currier, retired this year and we welcomed our new Executive Director Diane Rosencrance in September. In addition, we worked with landowners who chose to protect hundreds of acres of their special properties in Pike, Wayne, and Sullivan Counties. And we offered quality educational programs and workshops for

You'll read about these stories and more in our annual report. We sincerely thank you for your support, and invite you to contact us anytime to share your ideas, suggestions, or goals for the future of the Conservancy. This report is a celebration of you—the donors, volunteers, landowners, and partners who give so generously of their time and energy, and make all of our work possible.

What's Happening?

Find us on social media

facebook.com/DelawareHighlandsConservancy



Look where we live! TrailKeeper.org helps you **locate Sullivan County** hiking trails





New Executive Director

In September, we welcomed
Diane Rosencrance as our new
Executive Director. Formerly a
Senior Director at Natural Lands
Trust, Diane has an extensive background in land protection initiatives
and has been an active partner with
the Conservancy in many of its
regional activities.

The Conservancy thanked retiring Executive Director Sue Currier for her thirteen years of service, during which time the Conservancy grew from a staff of one full time employee to a cohesive team of six professional staff members, dedicated contractors, and a large contingent of volunteers, and protected more than 14,000 acres of lands and waters.

Women and Their Woods Retreat

This fall, twenty-five women spent four days learning how to steward and care for their forestlands and to become mentors for other women landowners in their communities.

The Women and Their Woods retreat was hosted at the Highlights Foundation Facility in Boyds Mills, PA and was an engaging, informative, and empowering program as attendees gained knowledge and resources and made important connections with local experts and other landowners.



Thank You to Our Volunteers

At the Conservancy, we are only as strong as our volunteers. They are the people who welcome visitors to our eagle observation areas, stuff envelopes, plant flowers and mow the grass at our New York office, serve on our board and committees to guide our work—and we can't thank them enough for their generosity, enthusiasm, and everything they do to make our work possible.



Green Lodging

In our most successful year to date, our Green Lodging Partners, their hardworking staff, and generous visitors to our region raised almost \$60,000 to protect our quality of life, one \$2 donation at a time.

Visit DelawareHighlands.org/greenlodging to see our complete list of partners and plan your next local getaway.



Protected Lands

Bone Ridge Headwaters

A special spot in Wayne County, PA will continue to provide clean water, wildlife habitat, and beautiful scenic views thanks to Michael and Elizabeth Drummond, who protected their 230 acres in 2016.

The property holds the headwaters of the pristine Ungers Lake, which drains into the Lackawaxen River, a tributary of the Delaware.



Farming Legacy Protected

The dairy farm on Gorr Road has been continuously operating since the 1860s—and now these 315 acres in Sullivan County will always remain a farm or a forest, thanks to landowner Chuck Laven.

Local farms like this one provide fresh, healthy, food and support a sustainable local economy. They are not just an important part of our shared local history, but are drivers of our future success as a region.



Place of Peace

Laura Pearson spent her childhood summers on her family's land in Pike County, PA—and today, those 65 acres are permanently protected. The land has been in her family since the 1890s, located on a peaceful spot on Silver Lake in Dingmans Ferry.

These protected forestlands will help to ensure the lake stays clean and clear, and will provide important year-round habitat for wildlife.



Our Legacy Leaders have included the Conservancy in their will or estate plans, or have helped a parent, partner or loved one leave a legacy.

To learn how to include the Conservancy in your bequests, please contact Bethany Keene at 570-226-3164 or visit DelawareHighlands.org.



2016 Donors

River Club Member

Donors of \$2,500 or more annually become members of the Conservancy's River Club. Learn more at www.delawarehighlands.org/membership-support/river-club.

\$10,000 or more

Anonymous
Michael and Elizabeth Drummond
Peter Kellogg
Charles Laven
Gardiner and Laura Pearson
John and Donna Ross
Land Trust Alliance
Open Space Institute
U.S. Forest Service
William Penn Foundation

\$5,000-9,999

Anonymous
Michael and Elizabeth Geitz
Christopher King, Endless Echo
Michael and Roberta Martin,
Berkowitz II Foundation
PA Route 6
Jorge Perez, Greenstone Hawley LLC
Henry Skier, Skier Foundation
Sullivan County

\$1,000-4,999 James Asselstine and Bette Davis Gary Beilman, The Dime Bank Greg Belcamino and Judith Welcom Brett Berk and Tal McThenia Peter and Sally Bohlin Mike Cavage, Pioneer Construction Co., Inc. Keith and Elizabeth Fitzpatrick Joe and Bernice Fowler Linda Gearhart Stephen Geldman Grant and Jeanne Genzlinger Doug and Kate Hayes Nancy Kiesendahl Bloch Mike and Suzanne Kroboth, Saw Creek Hunting & Fishing Association Kevin Lambert Joe Levine and Jane Cyphers Richard Lichtenstein Dorothy Linvill-Neal

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Janine Vernon

Michael and Eileen Normile
The Philadelphia Foundation
Mary Sue Sweeney Price
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Jeffrey Rosalsky and Gail Shuttleworth, Pocono Environmental Education Center

Sam and Brenda Ruello

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John Shuman
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Thomas Stoneback
Sullivan County Planning
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DBT Development Group LLC
Mark and Dawn Van Denend
George and Lori Varsam,
Janice Michelle Foundation
Dorene Warner, W Design
Louise Washer and Mary Clay Fields
Barbara Yeaman

\$500-999

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Michael and Linda Smith

George Stone

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Scott and Beth VanGorder
Janine Vernon
Tony and Debby Waldron
Brendan and Kathy Weiden
Carl Wilgus,
Pocono Mountains Visitors Bureau
Sigrid Wilshinsky

Up to \$500

Gene and Letitia Wilson

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T. Scot Brown

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You too can support the Delaware Highlands Conservancy with a one-time, sustaining, or legacy gift.

In 2016, the Delaware Highlands Conservancy received donations in memory of Carole Coleman, William A. and Willamina F. Cook, Joseph Foster, Clement Price, Gertrude Robinson, Leo Santiago Jr., and Vanessa Van Gorder, and in honor of Angus, Bertrand F. and Elizabeth Marie Dolan, Tom and Bonnie Holt, Charles Laven, Connie Lloyd, Jill and Evan Padua, Paulette Rudella, Ann Wojcik, and Phillip Zimich.

Visit DelawareHighlands.org to donate now, or contact Bethany Keene at 570-226-3164 to discuss your gift.

Up to \$500 *continued*

Larry Williamson
Andrew and Julie Wilshinsky
Charles Wilson II
Peter Wulfhorst
William Yeaman
Alan Young
Faith Zerbe and Gokhan Seker
Tom Zibinski

Legacy Leaders

The following people have included the Conservancy in their estate plans. Sue Currier Patricia Diness Mary Evans Linda Gearhart lack Gearhart (deceased) Susanne Hand and David Kinsey Susan Hartney Alfred Lees and Ronald Nelson Harold MacGregor Dorothy Merrill (deceased) Sally and Enrico Moretti Mary Sue Sweeney Price Kimberly (Mimi) Raleigh Brenda Seldin Shary and Gary Skoloff Richard Snyder (deceased) Sigrid Wilshinsky Ionathan Wind Barbara Yeaman

Sustainers

The following people make recurring monthly or quarterly contributions to the Conservancy.

Anonymous
Roy Borgfeld
Jerre and Linda Coleman
Rebekah Creshkoff
Erin Evans

Erin Evans
Ann Foster
Victor and Eunice Gearhart
Chip and Meg Janusewski
Julie and Kevin Kulak
Gail Lowden
Clark and Peggy Pitcairn
Fred Buchholz and Helen Ripple
Eve Rosahn
Gary Roth and Czashka Ross
Leon and Ginger Smith
Russell and Elizabeth Warner

Green Lodging Partners

Apple Pond Farm
ECCE Bed & Breakfast
Harrington House Bed and Breakfast
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James Manning House
Ledges Hotel
Pepacton Cabins
Roebling Inn on the Delaware
Santosha on the Ridge
Shawnee Inn and Golf Resort
Silver Birches
Starlight Lodge
The Lodge at Woodloch
The Settlers Inn
Villa Roma Resort

Woodloch Resort

President's Message

Dear Members and Friends.

What a year! We began 2016 with an active search for a new Executive Director after Sue Currier announced her retirement. We are now in very capable hands with Diane Rosencrance's leadership of the Conservancy and we are very pleased with the smooth transition that has taken place. We've added three members to our Board and have welcomed new, experienced staff members who will help us fulfill our mission of conserving the forests, farms, and waters of the Upper Delaware River region in perpetuity. This Annual Report contains information about the conservation easements that were completed in 2016, bringing us very close to 15,000 conserved acres, and work is well underway on a number of transactions for 2017.

We realize that our ability to succeed in achieving our mission is the result of the loyalty and commitment of our donors, members, partners, and volunteers who provide us with dollars, time, and expertise. We work hard to cultivate each of our sources of revenue from maximizing the results of our grant activities, to making our annual gala a memorable experience, providing recognition to our Green Lodging Partners, and most importantly, sharing with you the impact of your donations. Our extraordinary team makes all of this happen and in 2016 we took an important step forward in investing in our employees by introducing an employer match for employee retirement fund contributions. This was made possible by a challenge grant from one of our very generous donors. We hope you are proud of our collective efforts—efforts that are more important than ever. **Thank you** for making this possible.

And, more great news. As our Annual Report was being finalized, we received word from the Land Trust Accreditation Commission that our Accreditation has been renewed. This recognizes that the Conservancy has demonstrated the highest degree of integrity through sound finances, ethical conduct, responsible governance, and lasting stewardship. We work hard to earn your trust and to protect this land we all love.



Sincerely,



Total:

Operating Income 2016

operating income 2010		
Grants	\$266,000	
Donations	\$187,000	
Land Protection & Services	\$178,000	
Events & Education	\$165,000	
Investment Income & Gains	\$ 40,000	

\$ 836,000

O

Operating Expenses 2016

Dua	¢ 544 000
Program Expenses	\$ 511,000
Adminstration	\$ 141,000
Fundraising	\$ 54,000
Total	\$ 706 000



Select Assets as of 12/31/16

Stewardship & Defense Funds	\$	649,000
Cash & Marketable Securities	\$	390,000
Property & Equipment	\$	389,000
Land Protection Funds	\$	129,000
Accounts Receivable	\$	128,000
Other	\$	7,000
Total:	\$1	692 000

For the full audited financial report and our 990, visit DelawareHighlands.org

Upcoming 2017 Events YOU'RE INVITED

Join the Conservancy at our fun and educational events scheduled throughout 2017.

Most events require advance registration—call the Conservancy at 570-226-3164, 845-583-1010, or email info@delawarehighlands.org to learn more.

Our events calendar is always available and up-to-date on DelawareHighlands.org.*

April 21-23

Hawley EarthFest • Hawley, PA

Hawley, PA invites you to join in the celebration of love for planet Earth!

Local businesses and conservation organizations will be offering programs, activities, and events—including a species parade, and environmental exhibits—for a weekend of celebrating, learning, and exploring.

May 6

Foods of the Delaware Highlands Dinner Silver Birches Waterfront, Hawley, PA

Join us to celebrate accomplishments in the Upper Delaware River region. The event will feature delicious cuisine prepared with locally grown and produced organic ingredients, paired with appropriate fine wines. Tickets are \$140 per person for the four-course meal, and the dinner sells out annually.

May 20

Money Does Grow On Trees: Protecting Land, Planning for the Future • Grey Towers, Milford, PA

At this free workshop, learn from local financial and estate planning experts and Conservancy staff about your options for protecting and stewarding your cherished lands, planning for the future, and the possible financial benefits available to you. Get your questions answered and enjoy a catered lunch at the Finger Bowl at Grey Towers.



Native Plants Walk with Ann Rhoads Camp Speers YMCA, Dingmans Ferry, PA

Join us this summer for our annual Native Plants Walk with renowned botanist Dr. Ann Rhoads. Dr. Rhoads will discuss, illustrate, and answer your questions about the native plants found in a wetland community.

July 22 & August 12, 2pm

Guided Nature Walks with the Conservancy Bethel Office. NY

Join Conservancy volunteers for guided nature walks on our woodland trail and learn about what you see.

September 16

Community Picnic for Our Members, Volunteers & Friends Bethel Office, NY

At this year's annual picnic, we'll enjoy a guided trail walk, live music, a potluck dinner, and a Star Watch!

October 7

Fall Hike: Tusten Mountain Trail • Tusten, NY

Join the Conservancy for a guided hike and learn about the ecology and history of the area.

December 2

Eagle Watch Volunteer Training • Lackawaxen, PA

Join us for an overview of the volunteer program followed by visits to eagle monitoring sites.

*Event dates and times subject to change.



More exciting events planned.

Visit DelawareHighlands.org for the most up-to-date information.